



CITY OF WHEATLAND

CITY COUNCIL MEETING STAFF REPORT

October 25, 2022

SUBJECT: Vehicle Purchase
PREPARED BY: Damiean Sylvester, Police Chief

Recommendation

Authorize the City Manager to spend up to \$80,000 to purchase and outfit a 2023 Ford Police Interceptor Utility AWD vehicle for use by the Police Department.

Background

The City of Wheatland owns a variety of vehicles used for providing public safety services. A current list of police vehicles is shown below.

POLICE VEHICLES	
2007	Chevy Trailblazer
2012	Dodge Charger
2015	Ford Explorer
2017	Ford Explorer
2020	Ford Explorer
2021	Ford Explorer
2022	Ford Explorer

Discussion

Staff previously recommended the City Council approve adding one new patrol car to the police department's current fleet. Adding one new patrol car to the existing fleet will give the police department a patrol car to use when other cars are out for maintenance. It will also decrease the number of miles put on our current fleet, therefore increasing the life of our current fleet and reducing maintenance costs.

Several month's ago, staff and Council discussed ways to spend ARPA funds, and at that time, Council approved spending up to \$65,000 to add one new patrol car to the police department's current fleet. Due to inflation and availability of parts and equipment, the total cost to purchase a 2023 Ford Police Interceptor and equipment has increased by \$15,000.

Price quotes were obtained from three local area Ford dealers: Geweke Ford, Folsom Ford and Future Ford. Folsom Ford met all the City's requirements at a cost of \$54,979. An additional \$25,000 is being requested to outfit the vehicle with safety lighting, electronics, seating, barriers, graphics, and cargo storage.

Alternatives

1. Direct staff to not purchase a vehicle at this time

Fiscal Impact

No impact to the general fund. ARPA funds will be used

Attachments

1. Quote Folsom Ford

PRICE QUOTATION
FOLSOM LAKE FORD
12755 FOLSOM BLVD.
FOLSOM, CA 95630
(916) 351-4202 - Direct

Date: 10/13/2022

To: Chief Damiean Sylvester / Wheatland Police Department - Patrol Vehicle
From: Mark A. Paoli / Government Sales Manager / Folsom Lake Ford
Subject: Pricing for 2023 Ford Interceptor (State of California Contract #1-22-23-14C)

\$45,813.00 - Bid Price (2023 Ford Police Interceptor Utility AWD / 3.3L V6 Gas Engine)
1,200.00 - Paint All 4-Doors White (CAL) - Includes Lifetime Warranty
935.00 - Front Headlamp Lighting Solution (66A) - Includes Pre-Wiring (60A)
620.00 - Spot Lamps - Dual Unity LED (51S)
569.00 - BLIS - Blind Spot Monitoring w/Cross-Traffic Alert (55B)
476.00 - Rear Lighting Solution (66C)
354.00 - Remote Keyless-Entry Key FOB (55F) - Includes 4 Keys & 4 FOBs
273.00 - Police Engine Idle Feature (47A)
168.00 - Hidden Door-Lock Plunger w/Rear-Door Controls Inoperable (52P)
114.00 - H8 AGM Battery - 850CCA/92-AMP (19K)
64.00 - Tail Lamp Police Interceptor Housing Only (86T)
57.00 - OBD-II Split Connector (61B) - Recommended
54.00 - Switchable Red/White Lighting in Cargo Area (17T)
54.00 - Keyed Alike - Code 1284X (59B)
\$50,751.00 - Selling Price
85.00 - Documentation Fee
\$50,836.00 - Subtotal
3,939.79 - Sales Tax (7.75%)
195.00 - Delivery to Wheatland, CA
8.75 - California Tire Fee
\$54,979.54 - Total Price (EACH) F.O.B. Wheatland, CA

Payment Terms: \$500.00 Discount Per Vehicle 20 Days or Net 30.

Note: Ballistic Door Panels (Level III+), Dark Car Feature, Ford Telematics (Incl Built-In Modem and Complimentary Two-Year Subscription), Front License Plate Bracket, Global Lock/Unlock Feature, Noise Suppression, Rear View Camera (Displayed In Rear View Mirror), Reverse Sensing, SYNC (Bluetooth), Trailer Hitch (Class III - Includes Wiring), Upfitter Switches (4) Mounted on Steering Wheel and 5yr/100k/0ded Powertrain Warranty Included In Bid.