



CITY OF WHEATLAND

CITY COUNCIL MEETING STAFF REPORT

December 12, 2023

SUBJECT: Authorize the Purchase of Three Body Worn Cameras and Tasers from Axon Enterprise, Inc. for the Wheatland Police Department

PREPARED BY: Brian Wittmer, Chief of Police

Recommendation

Authorize the purchase of three body-worn cameras and three tasers from Axon Enterprise, Inc. for use by the Wheatland Police Department at a total cost of \$30,347.43 and authorize the City Manager to sign the purchase agreement.

Background and Discussion

The Wheatland Police Department is seeking approval from the City Council to purchase three additional body-worn cameras (BWC) and three tasers to add to the Department's existing video evidence management system. The additional equipment is needed for the two new Reserve Police Officers who are expected to be sworn-in before the end of the year, and one spare to have in the event of an equipment malfunction.

All Police Department sworn officers are currently equipped with BWC's and tasers. However, the Department is currently in the process of filling two vacant Reserve Police Officer positions. The two Reserve Officers are expected to be sworn-in by the end of this year. BWC's and tasers are extremely important tools for our officers to safeguard lives by providing a non-lethal option during critical incidents and capturing the sound and video of these critical incidents and other interactions between the officer and the public.

The Police Department currently issues BWC's to all of its patrol officers. Ensuring that each officer is equipped with a BWC is essential in elevating the Police Department's goal of transparency to community members, increasing accountability, helping ensure public trust of law enforcement, as well as protecting officers.

The City Council previously approved a contract with Axon to purchase the initial BWC's and tasers at a cost of \$108,965.89. This purchase was funded with Federal American Rescue Plan Act (ARPA) funds.

Per the City of Wheatland Purchasing Policy, a contract may be awarded without competition when the Purchasing Office/Initiator determines in writing, after conducting a good faith review

of available sources, that there is only one source for the required supply, service, or construction item.

Axon Enterprise, Inc. is the only company which manufactures and sells tasers to law enforcement agencies. Axon Enterprise, Inc. is the only company which syncs taser deployment activation with body worn camera activation to capture video of the incident. Axon Enterprise, Inc. is the only company which provides syncing body worn camera activation once an officer removes their duty weapon from their holster, and activates any other body worn cameras being worn by other officers who are at the scene of the incident.

Axon Enterprise, Inc. is one of the leading companies that implements video evidence systems for police agencies worldwide. Axon Enterprise, Inc. provides this equipment to over 8,000 law enforcement agencies worldwide and 400 agencies in California alone. A significant advantage to this system is that it can receive alerts based on Axon Signal Sidearm, which allows the cameras to be triggered when the officers' firearms are removed from their holsters.

Axon Enterprise Inc. hosts "cloud-based" software, Evidence.com, which would allow the department to store everything securely. Large evidence files can easily and securely be sent to the District Attorney's Office within the software. The District Attorney's Office has been using Evidence.com to receive files from other regional law enforcement agencies as well. The Police Department is currently sending information manually on digital media devices such as disks and USB when requested by the District Attorney's Office.

Alternatives

Continue utilizing existing equipment, and not assign body worn cameras or tasers to reserve patrol officers and have no spare equipment available when items are inoperable due to needed repairs.

Fiscal Impact

The total cost of this equipment purchase is \$30,347.43, which will be paid in four annual installments. The first payment of \$5,517.67, due in January 2024, will be funded from available funds in the Fiscal Year 2023-24 Police Department budget. The remaining payments (approximately \$8,276 each) will be included in the next three fiscal year's budgets.

Attachments

1. Axon Enterprise Equipment Quote



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International:
 +1.800.978.2737

Q-528185-45246.797DB

Issued: 11/16/2023

Quote Expiration: 11/30/2023

Estimated Contract Start Date:
 02/15/2024

Account Number: 108897

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO	SALES REPRESENTATIVE	PRIMARY CONTACT
Business:Delivery;Invoice;Other-207 Main St 207 Main St Wheatland, CA 95692-9255 USA	Wheatland Police Dept. - CA 207 Main St Wheatland CA 95692-9255 USA Email:	Daniel Birt Phone: Email: dbirt@axon.com Fax:	Brian Wittmer Phone: (530) 633-2016 Email: bwittmer@wheatland.ca.gov Fax: (530) 633-4033

Quote Summary

Program Length	44 Months
TOTAL COST	\$28,809.90
ESTIMATED TOTAL W/ TAX	\$30,347.43

Discount Summary

Average Savings Per Year	\$3,707.28
TOTAL SAVINGS	\$13,593.36

Payment Summary

Date	Subtotal	Tax	Total
Jan 2024	\$5,238.15	\$279.52	\$5,517.67
Jan 2025	\$7,857.25	\$419.30	\$8,276.55
Jan 2026	\$7,857.25	\$419.30	\$8,276.55
Jan 2027	\$7,857.25	\$419.41	\$8,276.66
Total	\$28,809.90	\$1,537.53	\$30,347.43

Quote Unbundled Price: \$42,403.26
 Quote List Price: \$28,809.90
 Quote Subtotal: \$28,809.90

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
20340	AXON CORE + PLAN WITH T7 CERT TRUE UP 1	3	16		\$27.00	\$27.00	\$1,296.00	\$100.44	\$1,396.44
	Core Bundle	3	44	\$281.98	\$179.00	\$179.00	\$23,628.00	\$1,135.94	\$24,763.94
A la Carte Hardware									
AB3MBD	AB3 Multi Bay Dock Bundle	1	44		\$1,638.90	\$37.25	\$1,638.90	\$127.01	\$1,765.91
AB3C	AB3 Camera Bundle	3	44		\$749.00	\$17.02	\$2,247.00	\$174.14	\$2,421.14
Total							\$28,809.90	\$1,537.53	\$30,347.43

Delivery Schedule

Hardware

Bundle	Item	Description	QT	Estimated Delivery Date
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	4	01/15/2024
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	3	01/15/2024
AB3 Camera Bundle	74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	4	01/15/2024
AB3 Multi Bay Dock Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	01/15/2024
AB3 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	01/15/2024
AB3 Multi Bay Dock Bundle	74210	AXON BODY 3 - 8 BAY DOCK	1	01/15/2024
Core Bundle	100681	SIGNAL SIDEARM, SENSOR ONLY	3	01/15/2024
Core Bundle	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	3	01/15/2024
Core Bundle	20018	TASER BATTERY PACK, TACTICAL	3	01/15/2024
Core Bundle	20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER	3	01/15/2024
Core Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	9	01/15/2024
Core Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	6	01/15/2024
Core Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	9	01/15/2024
Core Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	6	01/15/2024
Core Bundle	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	6	01/15/2024
Core Bundle	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	6	01/15/2024
Core Bundle	22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS	3	01/15/2024
Core Bundle	22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	3	01/15/2024
Core Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	01/15/2024
Core Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	01/15/2024
Core Bundle	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	6	01/15/2024
Core Bundle	74200	TASER 6-BAY DOCK AND CORE	1	01/15/2024
Core Bundle	80087	TASER TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	1	01/15/2024
Core Bundle	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	1	01/15/2024
Core Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	6	09/15/2024
Core Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	6	09/15/2024
Core Bundle	73309	AXON CAMERA REFRESH ONE	3	03/15/2025
Core Bundle	73689	MULTI-BAY BWC DOCK 1ST REFRESH	1	03/15/2025
Core Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	6	09/15/2025
Core Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	6	09/15/2025
Core Bundle	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	6	09/15/2025
Core Bundle	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	6	09/15/2025
Core Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	12	09/15/2026
Core Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	12	09/15/2026

Hardware

Bundle	Item	Description	QT	Y	Estimated Delivery Date
Core Bundle	73310	AXON CAMERA REFRESH TWO	3		09/15/2027
Core Bundle	73688	MULTI-BAY BWC DOCK 2ND REFRESH	1		09/15/2027

Software

Bundle	Item	Description	QT	Y	Estimated Start Date	Estimated End Date
Core Bundle	20248	TASER 7 EVIDENCE.COM LICENSE	3		02/15/2024	10/14/2027
Core Bundle	20248	TASER 7 EVIDENCE.COM LICENSE	1		02/15/2024	10/14/2027
Core Bundle	73449	RESPOND DEVICE LICENSE	3		02/15/2024	10/14/2027
Core Bundle	73682	AUTO TAGGING LICENSE	3		02/15/2024	10/14/2027
Core Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	9		02/15/2024	10/14/2027
Core Bundle	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	3		02/15/2024	10/14/2027
Core Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	3		02/15/2024	10/14/2027

Services

Bundle	Item	Description	QTY	QTY
Core Bundle	20246	TASER 7 DUTY CARTRIDGE REPLACEMENT ACCESS PROGRAM		3

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Core Bundle	80374	EXT WARRANTY, TASER 7 BATTERY PACK	3	01/15/2025	10/14/2027
Core Bundle	80395	EXT WARRANTY, TASER 7 HANDLE	3	01/15/2025	10/14/2027
Core Bundle	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	01/15/2025	10/14/2027
Core Bundle	80464	EXT WARRANTY, CAMERA (TAP)	3	01/15/2025	10/14/2027
Core Bundle	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	1	01/15/2025	10/14/2027

Payment Details

Jan 2024		Invoice Plan	Item	Description	Qt	Subtotal	Tax	Total
	Coterm to Year 2	20340	20340	AXON CORE + PLAN WITH T7 CERT TRUE UP 1	y			
	Coterm to Year 2	AB3C	AB3C	AB3 Camera Bundle	3	\$235.64	\$18.26	\$253.90
	Coterm to Year 2	AB3MBD	AB3MBD	AB3 Multi Bay Dock Bundle	1	\$408.54	\$31.66	\$440.20
	Coterm to Year 2	CoreBundle	CoreBundle	Core Bundle	3	\$297.98	\$23.09	\$321.07
	Total					\$4,295.99	\$206.51	\$4,502.50
						\$5,238.15	\$279.52	\$5,517.67

Feb 2024		Invoice Plan	Item	Description	Qt	Subtotal	Tax	Total
	Invoice Upon Fulfillment	CoreBundle	CoreBundle	Core Bundle	y	\$0.00	\$0.00	\$0.00
	Total					\$0.00	\$0.00	\$0.00

Jan 2025		Invoice Plan	Item	Description	Qt	Subtotal	Tax	Total
	Year 3	20340	20340	AXON CORE + PLAN WITH T7 CERT TRUE UP 1	y			
	Year 3	AB3C	AB3C	AB3 Camera Bundle	3	\$353.45	\$27.39	\$380.84
	Year 3	AB3MBD	AB3MBD	AB3 Multi Bay Dock Bundle	1	\$612.82	\$47.49	\$660.31
	Year 3	CoreBundle	CoreBundle	Core Bundle	3	\$446.97	\$34.64	\$481.61
	Total					\$6,444.01	\$309.78	\$6,753.79
						\$7,857.25	\$419.30	\$8,276.55

Jan 2026		Invoice Plan	Item	Description	Qt	Subtotal	Tax	Total
	Year 4	20340	20340	AXON CORE + PLAN WITH T7 CERT TRUE UP 1	y			
	Year 4	AB3C	AB3C	AB3 Camera Bundle	3	\$353.45	\$27.39	\$380.84
	Year 4	AB3MBD	AB3MBD	AB3 Multi Bay Dock Bundle	1	\$612.82	\$47.49	\$660.31
	Year 4	CoreBundle	CoreBundle	Core Bundle	3	\$446.97	\$34.64	\$481.61
	Total					\$6,444.01	\$309.78	\$6,753.79
						\$7,857.25	\$419.30	\$8,276.55

Jan 2027		Invoice Plan	Item	Description	Qt	Subtotal	Tax	Total
	Year 5	20340	20340	AXON CORE + PLAN WITH T7 CERT TRUE UP 1	y			
	Year 5	AB3C	AB3C	AB3 Camera Bundle	3	\$353.45	\$27.40	\$380.85
	Year 5	AB3MBD	AB3MBD	AB3 Multi Bay Dock Bundle	1	\$612.82	\$47.50	\$660.32
	Year 5	CoreBundle	CoreBundle	Core Bundle	3	\$446.97	\$34.64	\$481.61
	Total					\$6,444.01	\$309.87	\$6,753.88
						\$7,857.25	\$419.41	\$8,276.66

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

11/16/2023

Date Signed

